

## **GLOBAL EXPRESSION OF INTEREST (EoI) UNDER INTERNATIONAL COMPETITIVE BIDDING FOR FRONT END ENGINEERING DESIGN (FEED) FOR SURFACE FACILITY DEVELOPMENT OF ALKALINE SURFACTANT POLYMER (ASP) PROJECT WITHIN RJ-ON-90/1 BLOCK, RAJASTHAN**

Vedanta Ltd. is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia, and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India's GDP, as per IFC. We are investing \$9 Bn in capital projects over the next 2 - 3 years to double our revenues from current levels of \$15 Bn.

Cairn Oil and Gas, Vedanta Limited, is India's largest private upstream O&G company with operating interest in several producing fields in India contributing ~25% of India's domestic production. Cairn Oil and Gas is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India. Cairn Oil and Gas holds 70% participating interest in the block which contains 38 major oil and gas discoveries, with significant gas potential in the southern area.

Cairn Oil and Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security. In this regard, Cairn has embarked on an exciting growth journey to achieve world class recovery factors in our diverse reservoirs in the Rajasthan basin.

Operator on behalf of itself and its joint venture partners invites globally reputed EPC Companies to express their interest in pre-qualification to participate in the International Competitive Bidding (ICB) Process to carry out the FEED for the ASP project and other modifications required in the plant in brownfield environment.

### **Background and Brief Scope of Work:**

The MBA fields have been an example of innovative reservoir management techniques since inception. Subsequent infill campaigns and production optimization efforts have pointed to improvement in recovery factors better than what was initially envisaged. In 2014, polymer flood was implemented in the Mangala field, the largest such implementation in the world. Based on the success of the polymer flood in Mangala, polymer flood is also under implementation in Bhagyam and Aishwariya fields. To further increase recovery from MBA, a successful ASP pilot was also implemented in the Mangala field. Based on the results of the pilot and various studies, full field ASP implementation is now being planned in Mangala field. Vedanta envisions ramping-up production from the RJ fields on a fast-track basis and sustaining it thereafter for several years by significantly enhancing the recovery from its reservoirs.

The Contractor's scope shall be Extended FEED for the ASP project which shall include all the adequacies and design engineering and other modifications required in the plant in brownfield environment.

### **Scope of work**

Key elements are as follows:

- Perform Multidisciplinary Front-End Engineering Design (FEED) including simulations, preparation of drawings, documents, reports etc
- Conducting Safety Studies and closing out the recommendations,
- Preparation of detailed FEED Package with all attachments
- Preparation of ITT for EPC works
- Capex estimation

### **SPECIFIC PRE-QUALIFICATION CRITERIA**

## 1. Financial Capabilities:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 1 in each of the preceding two (02) financial years.

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent/holding company financials can be submitted and considered, subject to submission of financial guarantee and commitment letter, as described under (ii)
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
  - a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value
  - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

## 2. Technical Capabilities

Contractor should have experience in Front End Engineering/Detailed Engineering of hydrocarbon processing with water treatment, water softening and emulsion facilities for a polymer flood field for at least one project under EPC/LSTK mode for a minimum Project value of **150 MM \$** in Last seven **(07) years** for an Oil and Gas Production facility.

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the qualifying projects with following details:
  - a) Brief scope of work
  - b) Plant Capacity (MMSCFD/BOPD)
  - c) Detail of Partners / Sub-Contractors, if any
  - d) Value of work in INR/USD
  - e) Contractual Duration
  - f) Actual completion date
  - g) Completion Certificate from end user
  - h) Contact details of the Client (Operator may approach the client directly for the feedback)

2. Organization structure, List of manpower with CVs of key personnel (Project manager, Engineering manager and Discipline leads)
3. Details of Software availability and Valid License
4. Details of Engineering Data Management systems
5. Letter of interest clearly indicating the project reference
6. Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion.
7. Service Completion Certificates, Client Feedback etc of similar contracts executed in the last seven years.
8. Execution strategy for the project with the details
9. HSE Management Systems, Policies and supporting documentation demonstrating compliance to Low Risk HSSEQ questionnaire.
10. LTI track record, HSE policy and implementation procedures in line with internationally accepted practices with statistics for last three years
11. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
12. Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.

The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against the corresponding Eol listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested suppliers / contractors would be invited to submit their response via Smart Source (Cairn’s e-Sourcing Platform).

The interested suppliers should “Evince interest” to participate in Eol within 7 days of publication of Expression of Interest.